Propane Safety





How to Achieve Accurate Safety Documentation

By Jerry Schimmel

hen you ask propane marketers about their business plan priorities, safety always makes the top of the list. Despite this, most companies still rely on outdated documentation processes that come up short in effectiveness and accuracy. But what if there were a way to solve all of these problems with one straightforward solution? P3 Propane Safety is the future of compliance and risk management in the propane industry.

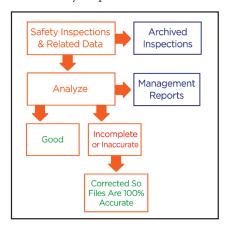
The P3 Propane Safety Compliance System is an Affinity Program Provider endorsed by the National Propane Gas Association (NPGA). This web-based software program is revolutionizing how marketers document their safety inspections, manage their NFPA 54 and 58 compliance requirements, and even train their employees. It is the only system that analyzes 100% of safety inspections for accuracy and completeness.

More than 35% of all safety inspections are inaccurate or incomplete. Until management can identify where training is lacking, technicians

will continue to make the same documentation errors. All of these factors contribute to unnecessary risk. It is critical to determine if your company falls into this category.

Now, P3 Propane Safety is offering NPGA members free safety inspection audits that will assess how to maximize your safety documentation process for the benefit of customers, employees, and company alike.

Wondering if you can benefit from a free safety inspection audit?



What's in your filing cabinet?

- Does your company simply file inspections and records, then allow them to gather dust?
- Does your company have a systematic way to follow up on service records and inspections?
 - Does your company use a system

with proactive alerts in place to keep track of when regulators need to be replaced, when DOT container recertifications are due, and compliance with NFPA 58 cathodic protection requirements?

• Can you identify the technicians that are repeating mistakes in terms

of errors and omissions on safety documentation?

• Would your company benefit from electronic storage and retrieval of important safety and compliance documentation for customers?

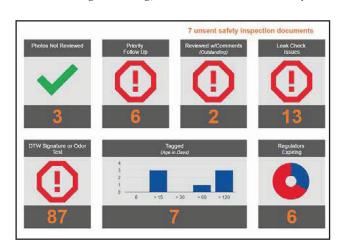
If any of these questions brought up insufficient answers, it's time to reevaluate your company's safety documentation and compliance process with a free safety inspection audit from P3 Propane Safety.

Optimize efficiency in and out of the office

By using technology, P3's cloud-based system can store, retrieve, and view safety documentation (such as inspection forms, etc.) and compliance data. The P3 database audits 100% of a marketer's safety documentation and related data for completeness and accuracy. It can detect any missing information or errors and inform managers of what corrective action is required. The system also provides a variety of valuable management reports to help marketers stay in compliance with NFPA 54 and 58.

Propane marketers rely on two areas of operation to create a successful and efficient compliance and risk management program: the office and the field. In the office, clear written guidelines for company policies and procedures are essential. Even with an established record-keeping system, that system can only be as accurate and effective as the safety documents that are completed in the field.

P3 creates a seamless integration between these two departments by offering valuable in-office functions, such as management reports and tools for technicians in the field. The company's photo documentation feature is recommended by insurance underwriters as a valuable method to avoid costly and unnecessary risks down the road. Photos



can be uploaded by technicians and saved to P3's cloud. That way, it provides documentation of field procedures, proof of compliance with NFPA 58 requirements, and allows employees to receive performance feedback.

Instead of relying on paper documents, best practice forms are available as a mobile application that can be used on all common mobile devices. With the mobile app, technicians can easily complete forms on the jobsite. The new safety and compliance data automatically sync to the P3 database, and once the inspection is complete, the technician can send a copy of the safety inspection form directly to the customer with just the click of a button. With P3's photo documentation complete, once again the technician can forward a copy of the form directly to the customer.

Field employees play a crucial part of every propane marketer's safety

and compliance strategy. P3 offers customized classroom and hands-on training from experienced propane specialists. A needs-based analysis can determine where employees could benefit from improvement and recommend specific training to eliminate repeated errors. Training with P3 can help protect customers and employees, and reduce overall risk. Unlike other propane training programs, it also provides on-call consulting services. Expert advice is available for questions that come up during day-to-day operations.

How do your current safety documentation and compliance methods stack up?

P3 Propane Safety enhances overall company safety, and is even better for business. Marketers using P3 can prove compliance with best safety policies and procedures that can lower insurance premiums and attract future purchasers. Safety

documentation (such as safety inspections, duty to warn, interruption of service, cathodic protection inspection forms, etc.) is developed by industry experts and reviewed for maximum legal protection. The software system offers storage, analysis, and retrieval. Employee training and mobile optimization provide best practice protection on the job. P3's safety and compliance systems are designed specifically for the propane industry.

To make safety your No. 1 priority, schedule a free consultation to find out how P3 Propane Safety can improve company operations and deliver peace of mind.

Jerry Schimmel is vice president at P3 Propane Safety (www.P3PropaneSafety. com), providing compliance and risk management technology products and services for the propane industry. He can be reached at jerry_schimmel@p3 propanesafety.com or (401) 481-2281.